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**GENERAL INFORMATION SYSTEM**

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**DIVISION:** HEALTH AND LONG TERM CARE

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**GIS 96 MA/027**

**TO:** COMMISSIONERS OF SOCIAL SERVICES, MA DIRECTORS

**FROM:** MARTIN J. CONROY

**SUBJECT:** SELECTIONS FOR EVALUATED MEDICAID LONG TERM CARE CAPITATION PROGRAM

**EFFECTIVE DATE:** IMMEDIATELY

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The Evaluated Medicaid Long Term Care Capitation Program (RFP) was released on March 15, 1996 and E-mailed to all Local Commissioners. GIS Message 96-011 notified Local Commissioners about the RFP release.

The RFP solicited competitive proposals from qualified organizations to provide a long term care services benefit package to dually-eligible Medicaid/Medicare recipients under a partial risk contract which requires contractor participation in an outside evaluation. The Department received 17 proposals in response to the RFP.

A Selection Committee consisting of executive staff from the New York State Department of Social Services, the New York State Department of Health and the Commissioner of the Cortland County Department of Social Services recommended selection of the listed offerors and alternates to the Commissioners of the Departments of Social Services and Health. The Commissioners of the Departments of Social Services and Health approved the selections today and offerors will be notified today of the selection decision. The following are the selected offerors and location of the sites:

- o Good Samaritan Hospital/Better Health Plan of NY, Inc. for Orange and Rockland counties
- o Hebrew Hospital Home, Inc. for New York City, Bronx zip code 10475 (Co-op City)
- o Long Island Home, Ltd. for Nassau county
- o Mohawk Valley Network, Inc. for Oneida county
- o Visiting Nurse Service Association of Schenectady for Schenectady county
- o Visiting Nurse Service of New York for New York City, Queens, Manhattan, Brooklyn, Bronx

In addition two offerors were selected as alternates in the event that contract negotiations cannot be completed with any of the six selected offerors within a reasonable period of time. Alternate 1 is Home First, Metropolitan Jewish Health System for New York City, Brooklyn. Alternate 2 is ECH Care Plan Inc., Episcopal Church Home & Affiliates for Erie county.