

THE EVOLVING ROLE OF MANAGED CARE ORGANIZATIONS IN DSRIP

Reverend Patrick J. Frawley
President & CEO
Fidelis Care New York

September 18, 2015



FIDELIS CARE NEW YORK



- √ 1.3 million members
 - > 1.1 in Medicaid
 - ➤ Almost 25% of all Medicaid recipients in New York State
- ✓ Operational in all 62 New York counties
- ✓ Will be involved with all 25 PPSs



PPS CHALLENGES – FIDELIS' PERSPECTIVE



Prioritize Outcomes and Quality:

- Engage Primary Care Providers
- Continuously interact with Members
- Savings will follow

Tying Shared Savings to Quality:

- Measures are complex and challenging to attain, but necessary
- No savings without meeting quality thresholds

Data, Reporting and Practice Accountability:

- React to data on high and inappropriate utilizers, and intervene when it will make a difference
- Fidelis distributes member non-compliance lists how effectively are they used?

Outreach to Members:

- We all know how difficult it is to find and engage individuals
- Challenges seen in Health Home experience

Fidelis Incentives to Promote Quality Goals:

Significant quality incentives are unachieved

FIDELIS CARE - PPS RELATIONSHIP



- ☐ Evolving our thinking as we learn and talk with Providers and PPSs
- □ Individual contracting with Providers:
 - Fee For Service
 - Value Based Payment
 - Bundled Payments
- ☐ Shared savings at the PPS level
 - Attributed population
 - Cost of care
 - Risk adjustment
 - Quality outcomes
 - Ongoing oversight of PPS performance against cost and quality measures



VALUE BASED PURCHASING QUALITY IMPROVEMENT PROGRAM

of the health care systems



State's plan to address both Short Term Stabilization of distressed facilities, and their Long Term Transformation to readiness for VBP contracting
Dedicated funding to be distributed through Plans to PPSs and the identified hospitals
Fidelis Care identified as possible Plan partner for 4 PPSs and 12 Hospitals
Development of a Transformation Plan and monitoring progress and success
Creation of VBP Quality Improvement Committees to support the process
This process will interact with, not duplicate, the mandate of the PPS: Both under DSRIP and the VBP QIP, PPSs will lead the transformation

PARTING THOUGHTS





With almost 70,000 providers (including 13,000 PCPs) across New York State and 25 PPSs in our service area, Fidelis is looking for a reasonable number of contracting and VBP models that meet the goals of DSRIP

Unprecedented collaboration required by all parties – including engagement of both facility and community-based PCPs