

# Stronger Together: Our Value Based Payment Experience

MVP Health Care® and Open Door

October 10, 2018



# 3 Key Pillars of Strength



Medical Expense  
Target  
Management

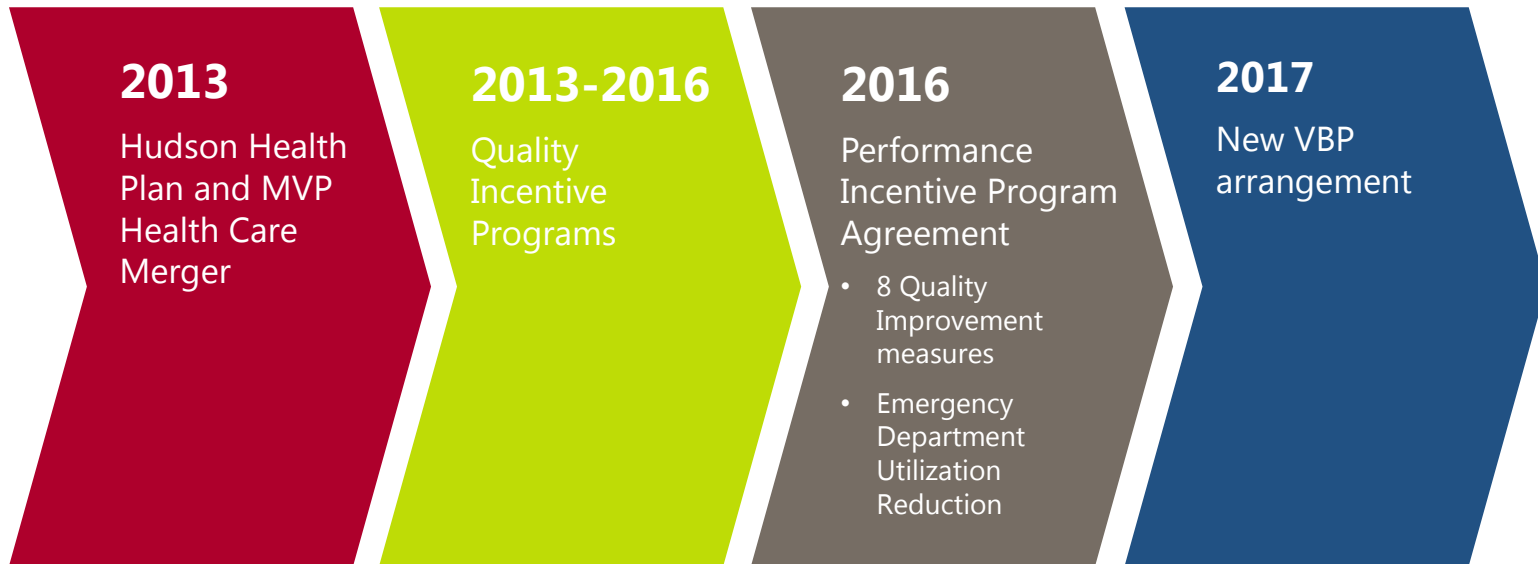


Population Health  
Management



Care  
Coordination

# A History of Partnership

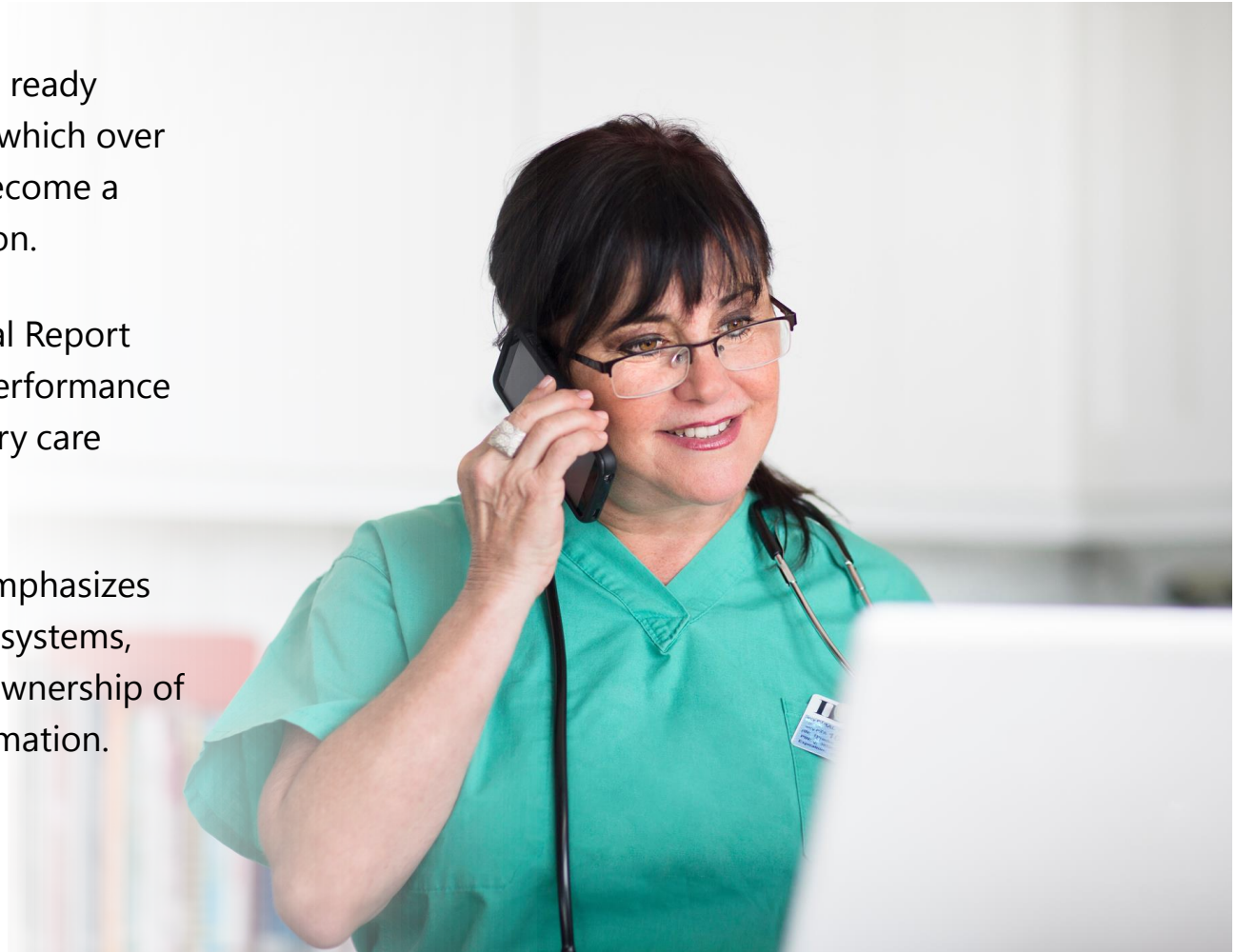


# A Provider that Thrives on Data

MVP Health Care has a ready partner in Open Door, which over the past decade has become a data-driven organization.

Open Door has “Clinical Report cards” and a Pay-for-Performance system for all its primary care clinicians.

Open Door’s culture emphasizes the use of information systems, which drives clinician ownership of data and registry information.



# A Collaborative MCO Partner

“MVP invests in VBP programs to build and manage collaborative, win-win-win agreements with providers that serve our members and fuel our strategic objectives for growth and surplus.”



# Contracting Phase: VBP Contract Negotiation

Supportive partners

History of collaboration

Multiple conversations:

- Financial
- Analytics: data sharing and reporting
- Quality: performance scorecard (7 measures)
- Care management



# VBP Quality Measures



Childhood Immunization  
Status Combination 10



Well Child Visits in the  
Third, Fourth, Fifth, and  
Sixth Year of Life



Adolescent Well Care  
Visits



Comprehensive  
Diabetes Care:  
• Dilated eye exam



Colorectal Cancer  
Screening



Annual Monitoring for  
Patients on Persistent  
Medications:

- Diuretics
- ACE

# Implementation Phase: Critical Success Factors



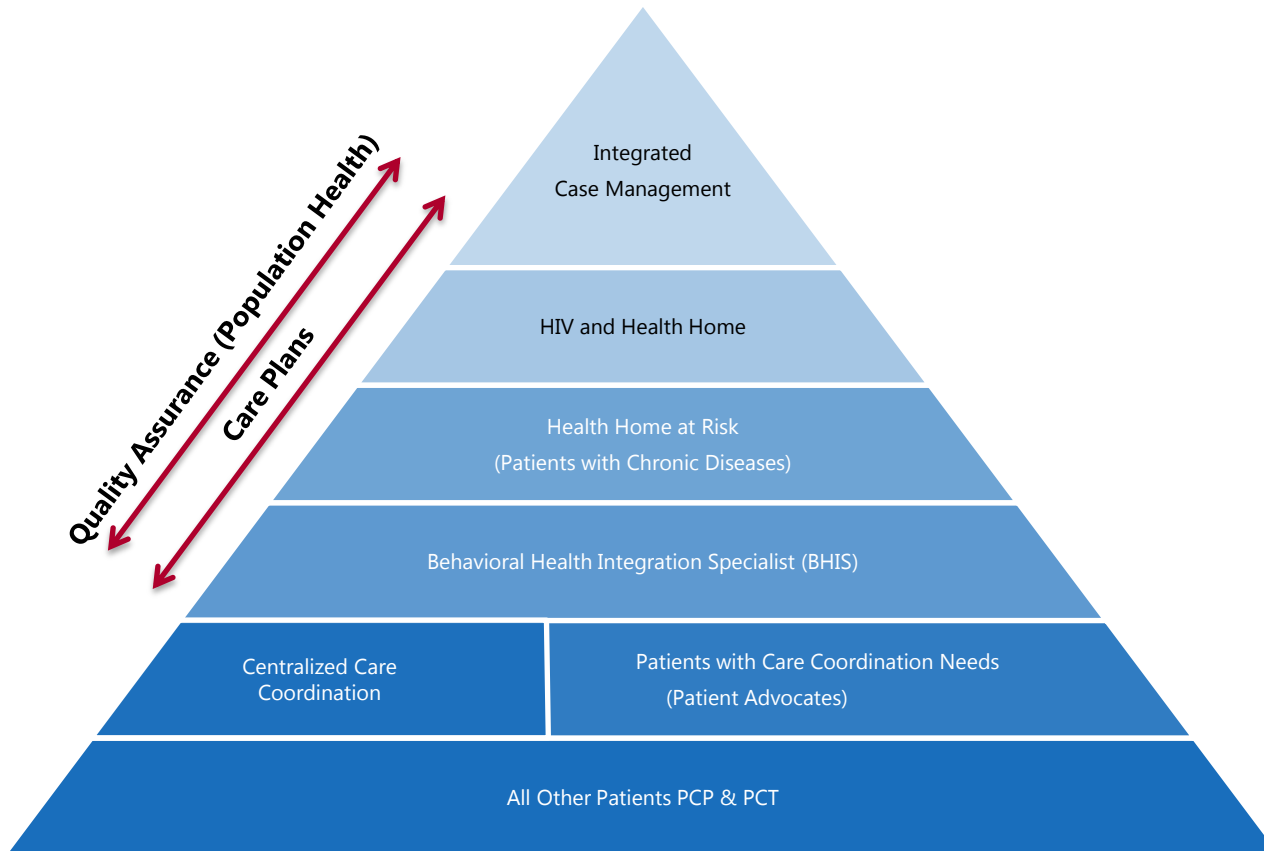


# Evolution Phase: Lessons Learned

Collaboratively addressing member needs:

- Complex Member and High Utilizer Evaluation and Escalation Process
- Care Management Data Exchange
- SRP:
  - Care Management Report
  - Gaps In Care Rate Report
- Social Determinants of Health/CBO Partnership

# Open Door: Care Coordination



# Strategic Partnership Phase

Moving Toward Better Coordination with Open Door:

- HIV Program
- Patient Advocacy Program
- Centralized Care Management Program
- Health Home Program
- Transitions of Care Team/Integrated Care Management Program
- Behavioral Health Integration

Innovations

- Tele-Health (myVisitNow)
- Opioid Management

# Thank You

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