



**Department
of Health**

Medicaid
Redesign Team

Value Based Payment Quality Improvement Program (VBP QIP)

Update Webinar

December 21, 2016

Today's Agenda

- **VBP QIP Updates**

- VBP QIP Financing Update
- VBP QIP Governance Documents
- VBP QIP Facility Plan Guidance Packet
- VBP QIP Timeline Update

- **Looking Ahead**

- VBP QIP Demonstration Year (DY) 3 Guidance Document
- Contracting for VBP

- **Final Thoughts**

- **Next Steps and Q&A**

VBP QIP Updates

VBP QIP Financing

- MCOs received two separate advances which provided funding through December 2016 for program implementation.
- Additionally, the Department recently received approval for the April 2016 rate package.
 - These rates contain funding retro to April 1, 2016 and for the remainder of SFY 2016-17 on prospective basis.
 - The MCOs are scheduled to receive the funds on **Wednesday, December 28, 2016**.
- The official recoupment of advances will occur in late January or early February 2017.

Note:

- The Department recouped advances made to MCOs in error before it had loaded the April 2016 rate package. The Department rectified this issue to ensure that MCOs have sufficient funds to implement the program.
 - Please e-mail bmcr@health.ny.gov with any questions that you may have regarding this issue.

VBP QIP Governance Documents

- Group 2 MCO Governance Documents were due on **Friday, December 9th, 2016**.
- DOH is set to release their reviews of the Group 2 MCOs' Governance Documents by **Friday, February 17th, 2017**.
 - DOH will provide feedback to MCOs, which they can use to further solidify their approach for overseeing their VBP QIP program.
 - Strong governance documents not only reinforce the integrity of the program, but also set the operational and administrative expectations of the VBP QIP partners
- Based upon scoring, MCOs may need to or choose to update their Governance Documents. Updates will need to be submitted to DOH by **Friday, March 24, 2017**.

VBP QIP Facility Plans

- Group 2 VBP QIP Facility Plans were due on **Friday, December 9th, 2016.**
- DOH is currently in the process of finalizing a VBP QIP *Facility Plan Best Practices* document.
 - The document will outline innovative practices that participants may choose to adopt into their Facility Plans.
 - Document will also provide additional state guidance on the following topics:
 - Measure Selection
 - Measure Reporting
 - Measure Evaluation
 - Funds Flow (P4R vs. P4P Distribution)
 - Penalties & Credits
 - Contracting Thresholds (All should always be the goal)

VBP QIP Facility Plans

- The Facility Plan Best Practices document is scheduled to be released to VBP QIP participants on **Tuesday, January 17th, 2017**.
 - DOH **highly** recommends that partners review the document and consider making updates to their Facility Plans based on the recommendations in the Facility Plan Best Practices document.
 - Immediately after the release of the document, DOH will be looking to schedule individual meetings with each VBP QIP facility and their VBP QIP partners to discuss the document as well as other observations that were made during DOH's review of the Facility Plans.
- Revised Facility Plans are to be submitted to DOH by **Wednesday March 15th, 2017**.
 - Documents are to be submitted to the VBP QIP inbox (vbp_qip@health.ny.gov).

VBP QIP Timeline Update

Due to the time needed to not only update VBP Facility plans, but also to enter into meaningful VBP Arrangements, the decision was made to adjust the VBP QIP timeline:

- The deadline for facilities to be in Level 1 VBP contracts with **ALL** of its contracted *Medicaid MCOs* has shifted from the original deadline of April 1st, 2017 to **April 1st, 2018**.
- Two additional milestones have now been added to the VBP QIP Timeline.
 - VBP QIP facilities **must** provide VBPQIP MCO partner & DOH with letters of intent to sign VBP Level 1 VBP contracts agreements with **ALL** of its Medicaid MCO partners by **April 1st, 2017**.
 - LOI template will be provided by DOH in early January 2017.
 - DOH expects facilities to submit a separate LOI for each Medicaid MCO partner.
 - Facilities **must** have *at least one* Level 1 VBP contract signed by **July 1st, 2017**.
 - **Inability to meet these deadlines will result in financial penalties to facilities**

VBP QIP Timeline Update

Milestone	Due Date
DOH distributes the Facility Plan Guidance Packet to VBP QIP partners	January 17, 2017
Monthly VBPQIP Update Webinar	January 18, 2017
DOH Arranges Facility Plan Discussions with MCO/PPS/Facility Partnerships	January 23-31, 2017
DOH reviews VBP QIP MCO Governance Document and distributes Scorecard to MCOs (Group 2)	February 17, 2017
VBP QIP DY3 Guidance Released	March 10, 2017
Facilities submit their updated, MCO approved, Facility Plan to DOH	March 15, 2017
MCOs submit a revised VBP QIP Governance Document to DOH for review (Group 2)	March 24, 2017
Facilities must provide DOH with LOIs to sign Level 1 VBP contracts with all MCOs by 4/1/2018	April 1, 2017 (DY3)
Facilities must have at least one Level 1 VBP contract signed	July 1, 2017
Facilities must have Level 1 VBP contracts signed with ALL their Medicaid MCO partners	April 1, 2018 (DY4)

Acronyms:

MCO – Managed Care Organization

PPS – Performing Provider Systems

DOH – Department of Health

DY – Demonstration Year

Looking Ahead to DY3: Contracting for VBP

VBP QIP DY 3 Guidance Packet

- Similar to the VBP QIP Demonstration Year (DY) 2 Guidance Packet that DOH distributed to participants, DOH plans on releasing a VBP QIP DY3 Guidance Packet.
 - The purpose of this document is to provide VBP QIP participants information they need to progress into the third year of the program.
 - DY3 Guidance will primary focus on VBP contracting efforts that need to be in place by the start of DY4 (April 1, 2018)
- The Packet is expected to be released by **Friday, March 10th, 2017**.
- If participants would like to see specific guidance in the DY3 Guidance packet please email the VBP QIP inbox (vbp_qip@health.ny.gov) no later than **Friday, January 27th, 2017** with your suggestions.
 - Associations are a good resource to relay information to DOH as well as an asset to participants to who want to better understand programmatic expectations

Contracting VBP: Top 4 Steps for Beginners

1

Assess your readiness; address issues to be able to start at Level 1

2

Understand what types of contracts you want to engage in based on the services you provide, the attributed population and **outcome measures that impact savings, and the potential for realizing savings**

3

Familiarize yourself with and utilize available resources (data from the State, technical assistance from potential partnering contractors, etc.)

4

Choose the partners that will help you succeed and that are adequate for the contracts you chose – build your partnerships

Bolded print signifies priorities that facilities should be focusing on immediately

Facilities Responsibilities Going into DY3

- Heading into DY3, VBP QIP facilities must:
 - Review all current Medicaid MCO contracts
 - Identify provisions which need modification to meet roadmap requirements for VBP contracts of Level 1 or above
 - Re-assess network adequacy for chosen VBP arrangement
 - Negotiate which provisions need modifications with the MCOs
 - Review/Develop baseline budgets
 - Develop and execute contracts with each MCO
 - Evaluate the potential of joining larger VBP partnerships
- Facilities do not need to send their VBP contract(s) with other MCOs to their VBP QIP MCO partner
 - Facilities should provide an attestation to their VBP QIP MCO partner, signed by contracting VBP MCO stating that the MCO is in a Level 1 VBP contract with the facility for the other VBP contracts established.

Final Thoughts

Important Information

VBP Support Materials

VBP Resource Library:

- Path: DSRIP Homepage → Value Based Payment Reform → VBP Resource Library
- Link: https://www.health.ny.gov/health_care/medicaid/redesign/dsrip/vbp_library

VBP Website:

- Path: DSRIP Homepage → Value Based Payment Reform
- Link: https://www.health.ny.gov/health_care/medicaid/redesign/dsrip/vbp_reform

Thank you for your continued support with VBP QIP!

- The next VBP QIP Update Webinar is scheduled for **Wednesday, January 18th from 2:00 pm – 3:00 pm.**
- Please let DOH of any topics that you would like discussed during next month's webinar by submitting your requested topics to the VBP QIP inbox (vbp_qip@health.ny.gov).
- The remainder of this webinar is reserved for Q&A and an open forum session.

For any further questions, please contact the VBP QIP inbox:

vbp_qip@health.ny.gov