



**Department
of Health**

**Medicaid
Redesign Team**

Value Based Payment Quality Improvement Program (VBP QIP)

Update Webinar

February 28, 2018

Today's Agenda

- **VBP QIP Financing**
- **VBP QIP P4R Updates**
- **VBP QIP Contracting**
- **VBP QIP Penalty Adjustments**
- **VBP QIP Program Reminders**
- **Resources and Q&A**

VBP QIP Financing

VBP QIP Financing – Demonstration Year 3 (DY3)

Pairings

VBP QIP SFY 17 -18 Pairings & Funding

MCO	PPS	Facility	Gross Funding
Affinity	Maimonides Medical Center	Brookdale Hospital	\$31,000,000
	Montefiore Hudson Valley Collaborative	St. Joseph's Hospital	\$7,800,000
Amerigroup	Nassau Queens Performing Provider System, LLC	Nassau University Medical Center	\$40,000,000
	Advocate Community Partners	Jamaica Hospital	\$16,000,000
Emblem Health (HIP)	Health and Hospitals Corp.	Health and Hospitals Corp.	\$60,000,000
Excellus	Central New York Care Collaborative, Inc.	Lewis County General Hospital	\$2,036,000
		Orleans Community Hospital	\$1,434,039
	Finger Lakes Performing Provider Systems, Inc.	St James Mercy Hospital	\$1,844,635
		Wyoming County Community Health	\$1,000,000
	Mohawk Valley PPS	A O Fox Memorial Hospital	\$1,000,000
Fidelis	Maimonides Medical Center	Interfaith Medical Center	\$50,000,000
		Kingsbrook Jewish Medical Center	\$50,000,000
	Montefiore Hudson Valley Collaborative	Montefiore – Mount Vernon	\$11,096,728
		Nyack Hospital	\$17,747,861
	Nassau Queens Performing Provider System, LLC	St. John's Episcopal	\$27,650,000
	Westchester Medical Center	Bon Secours Charity Health	\$2,898,070
Good Samaritan Hospital Suffern		\$2,000,000	
Advocate Community Partners	Jamaica Hospital	\$9,000,000	
HealthFirst	Maimonides Medical Center	Brookdale Hospital	\$109,000,000
MetroPlus	Health and Hospitals Corp.	Health and Hospitals Corp.	\$60,000,000
MVP	Montefiore Hudson Valley Collaborative	Montefiore - New Rochelle	\$20,837,141
	Westchester Medical Center	Health Alliance (Benedictine)	\$2,999,926
United Health Plan	Central New York Care Collaborative, Inc.	Rome Memorial Hospital	\$1,000,000
	Maimonides Medical Center	Wyckoff Heights Medical Center	\$70,000,000
Wellcare	Montefiore Hudson Valley Collaborative	St. Luke's Cornwall	\$19,301,520

* VBP QIP funding amounts do not include premium admin, surplus, or taxes

VBP QIP P4R Updates

VBP QIP P4R – Service Exclusion Waiver

- Reminder that applications for the Service Exclusion Waiver are being accepted through June 27, 2018.
- Facilities may find the application for the Service Exclusion Waiver on the VBP QIP website - https://www.health.ny.gov/health_care/medicaid/redesign/dsrip/vbp_initiatives/index.htm
- Waiver adjusts requirement to include only Inpatient & Emergency Department Medicaid Managed Care Dollars:

Original Calculation:

Medicaid Managed Care
dollars in VBP arrangement

Total Medicaid Managed Care
dollars

Calculation with Waiver:

Inpatient & ED Medicaid Managed
Care dollars in VBP arrangement

Total Inpatient & ED Medicaid
Managed Care dollars

VBP QIP P4R – Contract Submission Deadline

DOH will now allow facilities to submit contracts without penalty through **June 29, 2018*** although facilities are encouraged to submit sooner if possible.

If the June 29, 2018 deadline is missed, the same penalty will apply and will be assessed over the remaining 9 months in the Demonstration Year.

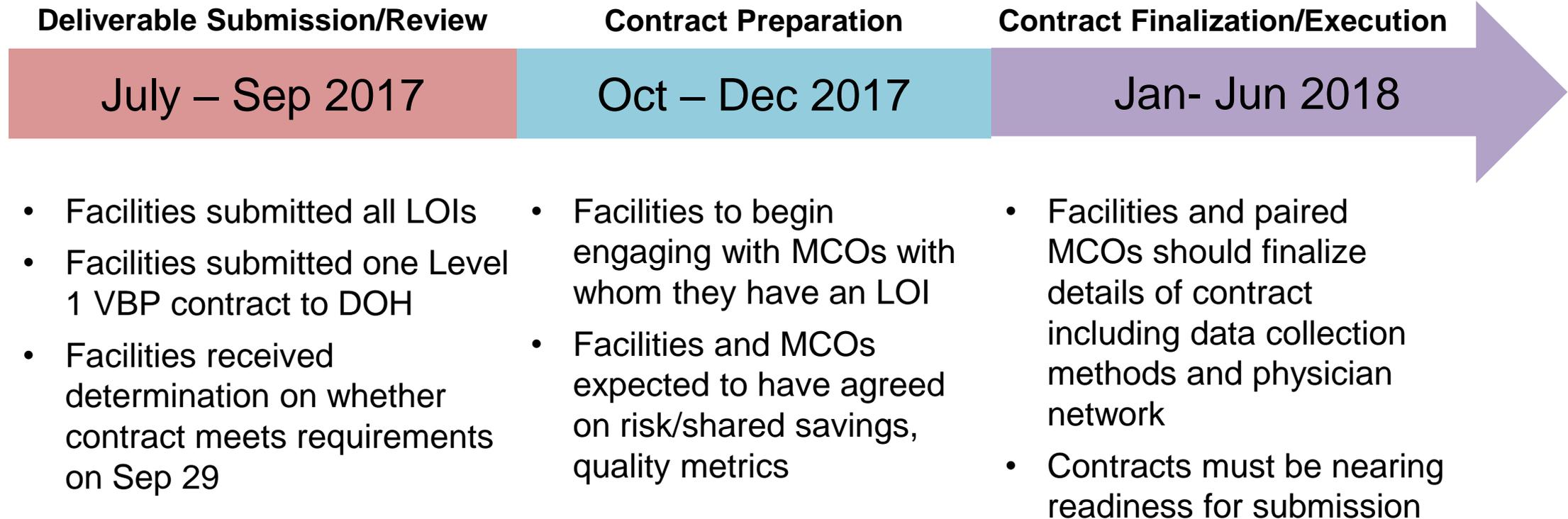
With the revised deadline, contracts should have an anticipated effective date of October 1, 2018.

DOH strongly encourages facilities submitting amended contracts to submit by March 31, 2018 so they can have an effective date of July 1 and avoid any gap between contracts. However, amended contracts will be accepted until the June 29, 2018 deadline.

*Due date is listed as June 29, 2018 since July 1, 2018 falls on a Sunday

VBP QIP Contracting

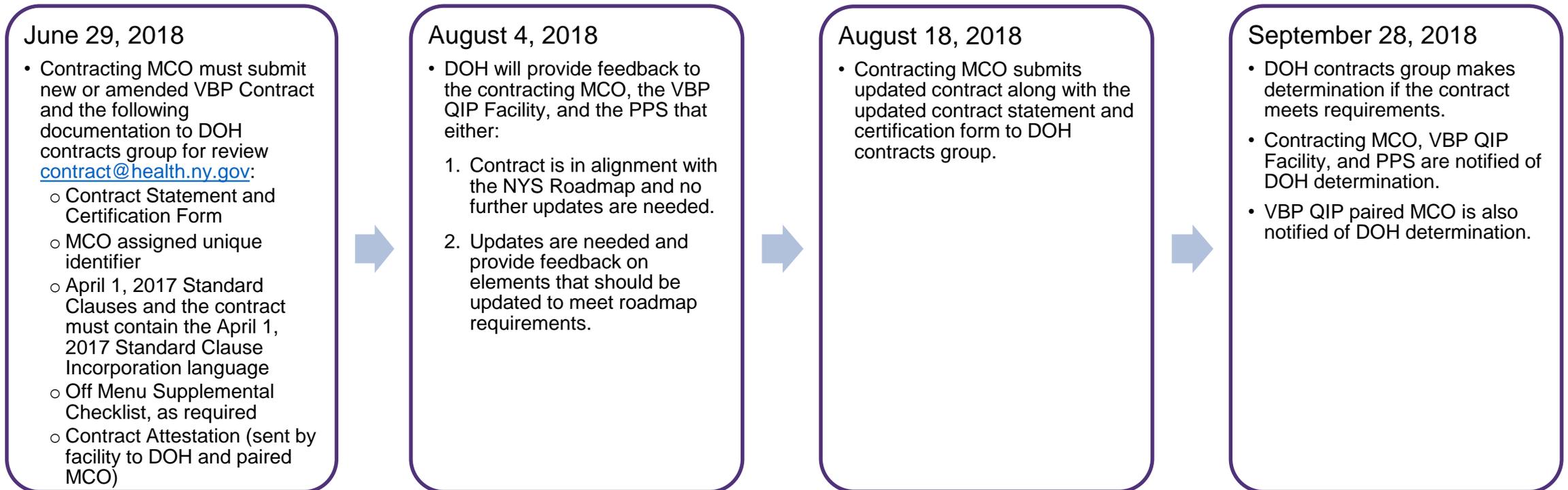
Contracting Status



Please include “VBP QIP” in the subject line of your contract submissions so they can be easily identified as VBP QIP contracts.

VBP Contract Review

- Facilities are required to submit **Level 1 (or higher) VBP contracts with the MCOs required to meet the 80% VBP target by June 29, 2018**. The facilities should submit information in accordance with the timeline below.



Off-menu contracts may take DOH additional time to review. Therefore, if there are delays in DOH feedback, paired MCOs should continue paying out funds for attestation. The paired MCO can perform a reconciliation in the future if the requirement is not met.

VBP QIP Penalty Adjustments

VBP QIP Penalty Assessment

For any missed P4R or P4P requirements, penalties will be reflected in the January rate package. However MCOs have three (3) options when it comes to paying their facilities:

Option 1

Plans may elect to hold (in lump sum) the penalty assessed to the facility from their normal rate payments.

Option 2

Plans may elect to keep paying the full funding to the facility and then recover the penalty amount from the facility in knowledge that the State will recover the penalty in a reconciliation of the relative fiscal year.

Option 3

Plans may elect to prorate the penalty over the course of the associated fiscal year.

VBP QIP Program Reminders

VBP QIP Roles and Responsibilities

PPS Role	<ul style="list-style-type: none"> • Provide support (non-financial) and guidance to participating facilities • Flow funds from the MCO to the facility • Monitor facility's performance
Facility Role	<ul style="list-style-type: none"> • Report quality measure performance to the MCOs • Regularly review your FTP to ensure implementation is in accordance with contractual obligations to move towards VBP • Improve quality of care • Achieve financial sustainability over duration of the program • Engage in continuous communication with PPS and MCOs regarding obstacles and successes
DOH Role	<ul style="list-style-type: none"> • Provide MCOs with criteria for funds distribution and program administration that aligns with NYS VBP Roadmap • Fund the program through MCO Per Member Per Month (PMPM) rate increases inclusive of an administrative fee • Provide contracting guidelines and recommendations • Monitor the facilities' sustainability plans and status • Communicate facilities' success/risk with OPCHSM
MCO Role*	<ul style="list-style-type: none"> • Validate reporting • Communicate with the facility and PPS • Collaborate • Oversee program • Distribute and report on funds

*MCOs are NOT responsible for ensuring that the facilities achieve the goals of VBP QIP

VBP QIP – Penalties

- The table below outlines the allocation of P4R and P4P funds in years DY3 through DY5

	DY3	DY4	DY5
VBP Contracting Progress (P4R) %	50% (Paid in Q1 and Q2)	20%	0%
Performance Improvement (P4P) %	50% (Paid in Q3 and Q4)	80%	100%

- If the facility is unable to meet the DY4 P4R requirement of 80% of total Medicaid MCO contracted payments tied to at least a Level 1 VBP arrangement by June 29, 2018, the facility will forfeit **20%** of their available award in DY4.
- If the facility remains unable to reach this milestone by April 1, 2019, the facility will forfeit 50% of the **DY5 P4P** award.

Key Deliverable Deadlines

- Beginning DY3 Q4, quality measure performance will drive payment.
- Quarterly Improvement will be considered achieved for a measure if the most recently completed quarter's annual rolling results indicate **maintaining or improving** the level of quality over the preceding quarter's annual rolling results regardless of the magnitude of improvement.

Measurement Quarter	DY2 Q4	DY3 Q1
Measurement Period	4/1/2016 – 3/31/2017	7/1/2017 – 6/30/2017
MCO Reviews Achievement, Prepares Payment	9/30/2017	12/31/2017
MCO Releases Monthly Payments for QIT Achievement	Oct – Dec (2017)	Jan – Mar (2018)
MCO Sends P4P Performance Report to DOH	1/31/2018	4/30/2018

VBP QIP Timeline

Description of Event/Task	Deadline/Date Completed	Responsible Party
Review and approve DY3 Q1 QITs and begin preparing payment	Friday, December 29, 2017	MCO
DY3 Q3 measurement period ends	Sunday, December 31, 2017	N/A
Collect and report DY3 Q2 P4P data to MCO	Wednesday, January 31, 2018	Facility
Submit QIT Payment report to DOH for DY2Q4	Wednesday, January 31, 2018	MCO
Review and approve DY3 Q2 QITs and begin preparing payment	Friday, March 30, 2018	MCO
DY3 Q4 measurement period ends	Saturday, March 31, 2018	N/A
Collect and report DY3 Q3 P4P data to MCO	Monday, April 30, 2018	Facility
All VBP Contracts with 80% funds in VBP arrangements due to DOH	Sunday, July 1, 2018	Facility

Deliverable Submission

Report	Submitted by	Submitted to	Frequency	Location
VBP QIP Contracts	MCOs	DOH	As updated	contract@health.ny.gov
Remaining contracts due	Facilities	MCOs & DOH	July 1, 2018	contract@health.ny.gov
Documentation of achievement of P4P metrics	Facilities	MCOs	Quarterly	VBP QIP paired MCO
Documentation of approval of P4P deliverables, supporting documentation, and payment date	MCOs	DOH	One month after payment quarter	vbp_qip@health.ny.gov
VBP Contracts, Contract Statement and Certification form	Contracting MCOs	DOH	As completed or updated	contract@health.ny.gov

Important Information

VBP Support Materials

VBP Resource Library:

- Path: DSRIP Homepage → Value Based Payment Reform → VBP Resource Library
- Link: https://www.health.ny.gov/health_care/medicaid/redesign/dsrip/vbp_library

VBP Website:

- Path: DSRIP Homepage → Value Based Payment Reform
- Link: https://www.health.ny.gov/health_care/medicaid/redesign/dsrip/vbp_reform

Thank you for your continued support with VBP QIP!

- The next VBP QIP Update Webinar is scheduled for March 21st, 2018
- For questions on VBP QIP quality measures, please email the SPARCS BML at sparcs.submissions@health.ny.gov with “VBP QIP Measures” in the title.
- For questions on VBP QIP financing, please contact bmcr@health.ny.gov.
- For other questions on VBP QIP, please contact the VBP QIP inbox at vbp_qip@health.ny.gov.
- For questions regarding VAP or VAPAP, please contact vapap@health.ny.gov.