* 1. Address				
First and Last Name				
Company				
Email Address				
* 2. According to the Bus strategy?	siness Strategy video, what ar	e funda	mental points to understanding your business	
Align your VBP contract with your business model		(L	Inderstand your value proposition	
Engage payers and/or providers early and often			(All of the above)	
_	ternity Care VBP Arrangemen e newborn from birth until whe		eet, the Newborn Care Component includes	
Discharge		<u> </u>	0 days after discharge	
30 days after discharge			ot Applicable. Only the Prenatal, Delivery, and Postpartur are for the mother is included in the maternity arrangemen	
* 4. How can data and a	nalytics be helpful during your	r transit	on to VBP?	
Help to understand you	ur population		lentify super-utilizers	
Help to understand the	e total cost of the population	_ A	II of the above	
-	18, all level 2 and 3 VBP Arrar ts which of the following criteri	_	ts must include at least one Community Based	
Non-profit, non-Medicaid billing, community based social an human service organizations			on-profit, Medicaid billing, clinical and clinical support ervice providers	
Non-profit. Medicaid billing, non-clinical service providers			one of the Above	

* 6. According to the Stakeholder Engagement video, what are some characteristics of a logical partner? (check all that apply)				
Operate in a different region	Serve the same patient population			
Pre-existing communication and/or contract with your organization	Fill gaps in coverage within your network			